# 2025 SUMMER CAMPAIGN Summer Plan with Lawn Equipment Exchange





### **OBJECTIVES**

Educate residents in the DC and Baltimore metropolitan area about air quality – what it is, how to measure it, and how to respond to it. Provide residents with tips for small changes that they can make in their day-to-day lives to positively impact air quality in the DC and Baltimore metropolitan communities.

Ultimately, turn this education into action, increasing residents' positive contributions to the air quality in their communities.





### **STRATEGY**

Present our messages in memorable ways that not only garner the attention of our target audience, but help them to connect with, remember, and implement our tips in their every day lives.

Create a storyline, visuals, and moment in time to engage news media to amplify our message.

Develop integrated approaches that leverage social media and on-the ground marketing opportunities to deliver our message to as many residents as possible, as many times as possible

Put the tools to improve local air quality directly in the hands of consumers and encourage them to share the message with their personal network.





### SUMMER 2025 CAMPAIGN PLAN OUTLINE

### **AQAW (May)**

- Kick off summer campaign
- Partner outreach, digital toolkit
- Media relations
- Announce gas-powered tool exchange exchange/electric-tool giveaway later in the month
- Ace Hardware partnership

#### **Late May - June**

- Gas-powered tool exchange/ electric-tool giveaway
- Backyard Bubble event to drive attention and participation
- Sponsorships and partnerships to amplify efforts

#### August

- Ozone Action Month
- Media outreach
- Car Bubble event
- Sponsorships and partnerships to amplify efforts

### **Ongoing**

- Partner outreach, digital toolkits
- Meteorologist outreach, media outreach
- Community engagement with partners and on owned social channels





### **BUILDING ON OUR 2024 SUCCESSES**

#### **EVENTS & EXCHANGES**

- 7 Sponsors
- 6 Days of Exchanges across 10 Stores
- 3 Outreach Events
- 150 Electric Lawn Tool in Local Residents' Hands\*
- 227 Community Members Pledged to Green their Lawn Care
- 204,721 Total Impressions
- 13,031 Total Engagements

#### **DIGITAL EFFORT**

- **14,724** Email Opens
- 19 Partners Leveraging CAP Social Content
- 24 Digital Ad Placements on Local Publications & Affiliated Social

#### **MEDIA RELATIONS**

- 16 News Stories resulting in nearly 206,800,000 Impressions
- \$ 9,578,177 in Publicity Value\*
- Coverage including CBS, WTOP, Telemundo



\*Preliminary reporting through early August



### TOOL EXCHANGE SUCCESS METRICS





- 24 digital ad placements on local publications and affiliated social drove signups
- 569 people expressed interest in receiving tools
- 192 on the waitlist
- 130 Total gas powered tools traded in and recycled
  - -96 Mowers
  - -15 Blowers
  - 19 Trimmers





## BUILD ON SUCCESS OF PARTNERSHIP WITH A FEW COOL HARDWARE STORES

### **10 Partner Store Locations**

- Canton Ace Hardware (Baltimore, MD)
- Fairfax Ace Hardware (Fairfax, VA)
- Federal Hill Ace Hardware (Baltimore, MD)
- Old Takoma Ace Hardware (Takoma Park, MD)
- Old Town Ace Hardware (Alexandria, VA)
- Petworth Ace Hardware (Washington, DC)
- Silver Spring Ace Hardware (Silver Spring, MD)
- Tenleytown Ace Hardware (Washington, DC)
- Waverly Ace Hardware (Baltimore, MD)
- Frager's Hardware & Garden Center (DC)

#### **Success Metrics**

- 15,602 Impressions on In-Store Posters
- 158,268 Impressions on Receipts with Exchange Messaging
- **12,110** Email opens
- 1,100 Social Media Impressions
- 777 Social Media Engagements





### **EXCHANGES IN ACTION**































### **CONTINUE HYPER LOCAL ADS**

THE RACE ASDA ASTROPRIS MODEL ROBARDOM INCOME ROBBRICK PROMIT REPRESENTATIONS ASSESSMENT MODEL ROBBRICAL PROSECUTION.

Baltimore City Mayor Brandon Scott picks up AFRO endorsement in 2024 election



The AIV-2 aproact to endouse current Batterion City (keys brandon I/2 foot for another term motion, counts)

BLACK WOMAN GENIUS

February 1st through September 30th

Treatmany 1st through September 30th

By AFRO Stoff

t the Democratic primary election, the AFRO endorses Baltimore City Brandon M. Sci or reelection as Mayor of Baltimore City.

During his first term, his plans have led to a reduction in gun violence, an increas funding and services to young people and a projected decrease in quality of life orimes oursetly plaquing the city.

branciades in 2023, the first time ince 2005, its leave ince and the read of his constituent has been unwavering, and he has shown a strong dedication to improving the live Boltimore residents.

Sign up for our Daily ediast to get coverage on Black communities from the company who has been doing it right for over 130 years.

Scott has brought a youthful energy and a deep commitment to serving the people Baltimore-particularly during challenging times such as the collapse of the Francis Scott Key Bridge.

This allection is competitive, with former Mayor Shelia Dison as a formidable opponer. Other democratic confidence in clubed former Deputy Attempt General of Manyland, Thiru Vignorajoh, and businesman 800 Waldoce However, the ARIO believes South reserves the opportunity to finish what the has stated under his administration. The economy is growing, employment is up and Scotts efforts to address the city's vacor have been made to the control of the

cott's work with the Greater Baltimore Committee (GBC) and Baltimoreans United in ladership Development (BULD) has been instrumental in moving Baltimore Saward.

believe that at this junicium, scott is the best person for the job. Its leadership has been effective, and he has proven his commitment to making baltimore a better plafor all its residents.

With 17 years of service to his credit, Moyor Brandon Scott is eager to continue what he's begun. The APRO joins many Baltimoreans in working to see the completion, and hopefully, the success of current programs led by Scott and his administration. For this reason, the APRO endorses Brandon Scott for another term as mover of Baltimore City.

Get your AFRO A CARD today!

46 us Cordinus to led OLB Stary and join the AFRO Startly, as a member. Members all inserters exclused purport the Abuse of the AFRO. You can choose from three membership plant below.



Get a Free Ego Power+ Electric Date → (https://groups.io/g/clevelandpark/topic/get\_a\_free\_ego\_power/105668482?dir=asc)
Lawn Tool When You Trade-In
Your Gas-Powered Version



To celebrate Air Quality Awareness Week (May 6-10, 2024), Clean Air Partners is working with A Few Cool Hardware Stores to exchange DC, Maryland and Virginia residents' gas-powered lawnmowers, trimmers, and leaf blowers at select Ace Hardware locations in the region. DMV residents who turn in their gas-powered lawn tools will receive a FREE Ego Power+ replacement including batteries and chargers, while supplies last.



FREE ELECTRIC LAWN TOOL WHEN YOU TRADE-IN YOUR GAS-POWERED VERSION [SP]

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Clean Air Partners is working with A Few Cool Hardware Stores to exchange DC, Maryland, and Virginia residents' gaspowered lawnmowers, trimmers, and leaf blowers at select Ace Hardware locations in the region. Baltimore-area residents who turn in their gas-powered lawn tools will receive a FREE Ego Power+ replacement, including batteries and chargers, while supplies last.

To celebrate Air Quality Awareness Week (May 6-10, 2024),

SIGN UP HERE!







COMMUNITY POST

Get a Free Ego Power+ Electric Lawn Tool When You Trade-In Your Gas-Powered Version

By: Clean Air Partners

FOR A FREE EGO POWER+
ELECTRIC MODEL!

JOIN THE CLEAN AIR PARTNERS
2024 GAS LAWN TOOL EXCHANGE.



Announcement PR

Get a Free Ego Power+ Electric Lawn Tool When You Trade-In Your Gas-Powered Version

By: Clean Air Partners

### HYPER LOCAL ADS



**COMMUNITY POST** 

Get a Free Ego Power+ Electric Lawn Tool Wh You Trade-In Your Gas-Powered Version

By: Clean Air Partners



When you join the Electi Alliance, you get to contribute to t earning top de employer paid Top Pay, Full | Medical/Dent

COMMUNITY POST

Get a Free Ego Power+ Electric Lawn Tool Whe You Trade-In Your Gas-Powered Version

By: Clean Air Partner





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#### Petworth Area Community Calendar

If you have a free event that you'd like to share, please use our submission form. If you have a ticketed event or are a business, please contact us. All events must be approved by Petworth News before they are posted.

Click on an event below for details

You can change to Agenda, Pinboard or Month view.

back 🕜 🕜 🕒 🤣 🔘

Clean Air Partners Gas Lawn Tool Exchange for Free Ego Power+ Mowers, Blowers and Trimmers

Mon Apr 22nd - Fri May 10th



Once-a-week news email:

Participa en el Intercambio de Herramientas de Jardinería de Clean Air Partners 2024 Para intercambiar tu podadora soplador de hojas o desmalezadora de gasolina por uno eléctrico, inscríbete antes del 5/10/24. CLEANAR DOOR DECCO STATES O pepco' SIMBCO PEDEQ

amienta de jardinería de gasolina por un GRATIS modelo eléctrico EG... ...



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IOIN OUR EMAIL



# THANK YOU!



